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| 3Q20  | 4Q20  | 4Q20E | 1Q21  | 1H20  | 2H20  | 2H20E | 2019A | 2020A | 2020E | 2021E | 2022E  | 2021E | 2021E |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|
| A     | A     | CICC  | A     | A     | A     | CICC  | A     | A     | CICC  | CICC  | CICC   | (Old) | Diff  |
| 1,826 | 2,088 | 2,244 | 2,045 | 3,063 | 3,914 | 4,070 | 5,743 | 6,977 | 7,133 | 9,081 | 11,834 | 8,294 | 9%    |
| 22%   | 30%   | 39%   | 48%   | 16%   | 26%   | 31%   | -8%   | 21%   | 24%   | 30%   | 30%    | 16%   |       |
| 1,287 | 1,547 | 1,671 | 1,401 | 2,227 | 2,834 | 2,958 | 4,431 | 5,061 | 5,185 | 6,390 | 8,345  | 5,987 |       |
| 18    | 20    | 34    | 23    | 31    | 38    | 51    | 66    | 69    | 82    | 89    | 117    | 96    |       |
| 539   | 542   | 573   | 643   | 836   | 1,080 | 1,112 | 1,311 | 1,917 | 1,948 | 2,691 | 3,490  | 2,307 | 17%   |
| 30    | 27    | 32    | 25    | 49    | 57    | 62    | 112   | 106   | 111   | 118   | 130    | 149   |       |
| 109   | 107   | 93    | 98    | 154   | 216   | 203   | 377   | 370   | 357   | 363   | 355    | 464   |       |
| -39   | -72   | 34    | -10   | -9    | -111  | -5    | 31    | -120  | -14   | -151  | -247   | -74   |       |
| 144   | 195   | 157   | 137   | 227   | 339   | 301   | 483   | 566   | 528   | 636   | 769    | 614   |       |
| 321   | 297   | 251   | 419   | 454   | 618   | 572   | 520   | 1,071 | 1,026 | 1,816 | 2,395  | 1,230 | 48%   |
| 133%  | 107%  | 75%   | 245%  | 131%  | 120%  | 103%  | -11%  | 106%  | 97%   | 70%   | 32%    | 20%   |       |
| 2     | 6     | 0     | 0     | 8     | 8     | 2     | 33    | 16    | 10    | 16    | 16     | 10    |       |
| 0     | 1     | -1    | 1     | 0     | 2     | 0     | 4     | 2     | 0     | 2     | 2      | 0     |       |
| 322   | 302   | 252   | 418   | 462   | 624   | 574   | 548   | 1,085 | 1,036 | 1,830 | 2,409  | 1,240 | 48%   |
| 130%  | 89%   | 58%   | 225%  | 124%  | 108%  | 92%   | -7%   | 98%   | 89%   | 69%   | 32%    | 20%   |       |
| 11    | -0    | -78   | 11    | 15    | 11    | -67   | 6     | -26   | -52   | -44   | -58    | -105  |       |
| 284   | 277   | 210   | 400   | 403   | 561   | 494   | 401   | 964   | 897   | 1,664 | 2,218  | 1,030 | 62%   |
| 169%  | 111%  | 61%   | 252%  | 145%  | 137%  | 109%  | -7%   | 140%  | 124%  | 73%   | 33%    | 15%   |       |
| 0.21  | 0.21  | 0.16  | 0.30  | 0.31  | 0.42  | 0.37  | 0.30  | 0.73  | 0.68  | 1.26  | 1.68   | 0.78  | 62%   |
| 169%  | 111%  | 61%   | 252%  | 145%  | 137%  | 109%  | -7%   | 140%  | 124%  | 73%   | 33%    | 15%   |       |

  

| 3Q20  | 4Q20  | 4Q20E  | 1Q21  | 1H20  | 2H20  | 2H20E  | 2019A | 2020A | 2020E | 2021E | 2022E | 2021E | 2021E |
|-------|-------|--------|-------|-------|-------|--------|-------|-------|-------|-------|-------|-------|-------|
| 29.5% | 25.9% | 25.5%  | 31.5% | 27.3% | 27.6% | 27.3%  | 22.8% | 27.5% | 28.0% | 29.6% | 29.5% | 27.8% |       |
| 1.6%  | 1.3%  | 1.4%   | 1.2%  | 1.6%  | 1.5%  | 1.5%   | 2.0%  | 1.5%  | 4.5%  | 1.3%  | 1.1%  | 1.8%  |       |
| 6.0%  | 5.1%  | 4.2%   | 4.8%  | 5.0%  | 5.5%  | 5.0%   | 6.6%  | 5.3%  | 2.4%  | 4.0%  | 3.0%  | 5.6%  |       |
| 7.9%  | 9.3%  | 7.0%   | 6.7%  | 7.4%  | 8.7%  | 7.4%   | 8.4%  | 8.1%  | 10.3% | 7.0%  | 6.5%  | 7.4%  |       |
| 17.6% | 14.2% | 11.2%  | 20.5% | 14.8% | 15.8% | 14.0%  | 9.1%  | 15.3% | 10.9% | 20.0% | 20.2% | 14.8% |       |
| 3.4%  | -0.1% | -31.0% | 2.7%  | 3.3%  | 1.7%  | -11.7% | 1.2%  | -2.4% | 6.8%  | -2.4% | -2.4% | -8.5% |       |
| 15.5% | 13.3% | 9.4%   | 19.6% | 13.2% | 14.3% | 12.1%  | 7.0%  | 13.8% | 10.2% | 18.3% | 18.7% | 12.4% |       |









